

Opel IT Services – Profile

Opel IT Services specializes in Web based software development. We develop web based products as well as provide services to other companies. We currently are a team of around 15 people. We have expertise in Windows, .Net, ASP .Net, Linux, Python and Django.

Our core competency is web based development using Asp.net and Django and we focus on it.

Clients

We are doing outsourced software development for the following clients.

MindRising Inc, Texas, USA

Mind Rising is a small firm specializing in web based development. We have been working with them for around 2 years. We have developed numerous websites using ASP.Net with Mind Rising Inc. All these websites are live and in use.

Projects company, USA - Company name withheld on request

We have an outsourcing contract with this company. Currently we have *5 developers* working for them. The developers are working on various web based projects using *Asp.net and Django*. Our developers have consistently received praise about their contribution in this company.

Microverse Automation, Pune, India

We have an outsourcing contract with this company. Currently we have *3 developers* working for them. The developers are working on coding and testing logic with Skada.

Products

Apart from outsourcing, our company is also into product development. Some of our products are

Web based application to help Co-operative banks manage debtors

Co-operative banks did not have a system in place to share data about credit ratings of people to whom loans were given out. This resulted in people with bad credit getting loans.

To solve this problem we developed a system by which Banks can securely share credit information and refuse loans to people having a bad credit history.

Web based application for Recruitment agencies

With the IT boom, there are a lot of small recruitment agencies trying to get a share of the pie. Most of the small recruitment agencies manage their recruitment process on paper or through e-mails. They cannot afford costly software, nor can they spare resources to maintain the system.

We have created an application that can be used to manage the recruitment process easily. The application is hosted on our servers. The application is affordable and the agencies do not have to spend any time managing it.

Why outsource to Opel IT Services?

- Both the partners has got more than 6 years of experience in team building and managing different teams. We can build a team for you according to your needs
- We can provide access to our time and bug tracking system to our clients which provide better transparency and save communication time
- Flexible working timings can be work out.
- We have a simple but well defined team structure.
- Ready to start with trial projects which will help to establish better relationship.

How can we start working together

We believe that for software outsourcing to work, first thing that we need is excellent communication and detailed documentation. If we are able to achieve this, further activity becomes very simple. We can start something to get a feel of how we can work together. If you have any plan please let us know.

Option 1

To built mutual confidence,we can start with some time based trial project as a start up. We will discuss requirements and make SRS document. Then we can discuss update on daily or weekly basis. We will use different system while developing this projects like time tracking, bug tracking system. This will ensure the quality of the project. This will be fixed bid activity.

Option 2

We can start with 1-2 resource as per your requirements. For this we can decide trial period for around three month. We will decide the rates on hourly basis. We can extend the contract and increase the number of resources if things work out well.

Communication

We feel that communication is one of the key factors in the success of an outsourcing venture. We use multiple mechanisms to communicate effectively.

Weekly reports

These detail the work done by the team in the previous week, problems faced if any, milestones reached, work planned for next week, roadblocks if any etc. This ensures that the clients know what his team is up to.

Conference calls

Weekly or whenever necessary to sort out matters or to generally catch up.

IM

The team is available on instant messenger like gtalk or Skype. If someone from the client side is available on IM as well, it helps sort out small problems fast.

Bug tracking

We use a our own bug tracking system, which is accesible to clients, to track bugs. We are also open to using the clients bug tracking system if they have one.

Time tracking

We use a our own time tracking system, which is accesible to clients, to track time. We are also open to using the client's time tracking system if they have one. The aim is to have clear understanding of how much time was spent on what particular activity. This is very important expecially for T and M projects.